
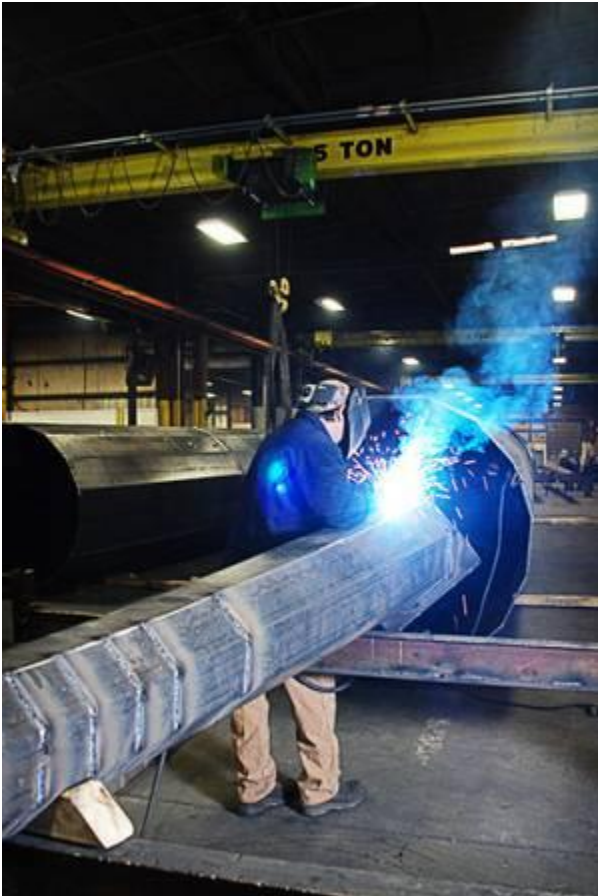


Edmond's Pelco primed for growth

Edmond's Pelco Products Inc. will add more than 100 jobs at its Claremore manufacturing plant thanks to a contract to provide support poles for an 800-mile power line project.

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EDMOND — Pelco Products Inc. is poised for unprecedented growth thanks to “a classic sales story.”



Pelco Structural LLC in Claremore is a leader in manufacturing pole assemblies for the traffic control, utility, lighting and communications industries. - provided

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Subsidiary [Pelco Structural LLC](#) landed a contract earlier this year to design and build most of the support poles for an 800-mile transmission line project that will span [Oklahoma](#) and [Arkansas](#).

The Plains and Eastern Clean Line is intended to carry wind power from the [Oklahoma Panhandle](#) region to [Tennessee](#) and other southeastern states eager for renewable energy.

[Pelco](#) — a leading manufacturer of traffic, ornamental and utility products — was eager to be a part of the \$3.5 billion project after officials heard a Clean Line executive speak at the [Tulsa](#) Press Club in February.

“We chased them,” [Pelco Structural President Phil Albert](#) said.

Albert said Pelco officials talked to Clean Line about the project at a [Washington, D.C.](#), industry conference before spending three or four months detailing the company's capabilities and its reputation for innovation, quality and service.

He said Pelco is capable of delivering and installing its product as well as building and storing it, so the company can help cut project costs.

“We're building products for similar projects all across the country,” Albert said.

Pelco secured its deal with Clean Line in June; it's expected to create 100 new jobs and close to \$300 million in work orders.

“This project sets us on the national stage,” Albert said.

Boon for Oklahoma

Pelco Products President Phil Parduhn said the project will create jobs in Oklahoma and surrounding states as well, as project officials have estimated it will take 10,000 construction workers to build the interstate power line.

“I think this is a wonderful opportunity for Oklahoma to come to the forefront of creating jobs,” Parduhn said.

Clean Line secured recognition as a public utility in Oklahoma in October, but the construction of the transmission line likely won't begin for another two years, said [Phil Teel](#), the company's regional outreach manager.

Pelco is in the process of designing the poles for the project, officials said.

Albert said Pelco will double the number of workers it employs during the life of the Clean Line project.

“We'll double our volume over a 10-year period, with this as a baseline opportunity for us,” he said. “The ancillary opportunities for Oklahoma are substantial.”

The Clean Line project is expected to spur \$14 billion worth of energy development in Oklahoma, [Texas](#) and [Kansas](#).

"Wind is an opportunity for literally every business in Oklahoma," Albert said. "It is not a northwest Oklahoma issue.

"This partnership between Clean Line and Pelco perfectly speaks to that."

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